

MILANO MALPENSA

A LEADING INTERNATIONAL AIRPORT

SEA



SEA Group
manages the two main
Milan airports:
Malpensa and **Linate**.



DEMOGRAPHICS

Milan Malpensa Airport is located in **Lombardy**, Italy's richest region, where the population has topped **10 million**: the equivalent of the whole population of **Portugal**, **Belgium**, the **Czech Republic**, **Hungary** or **Sweden**.



MILAN AND LOMBARDY PRIME BUSINESS VENUE

Over 3,000 foreign multinational enterprises are located in Milan (34% of those active in Italy) with more than 289,000 employees and a turnover of 169 billion €.

	LOMBARDY	ITALY	SHARE
Area (square Km)	23,864	302,073	7.9%
Population (01/01/2016)	10,008,349	60,665,551	16.5%
Workforce (thousand, 2015)	4,620	25,498	18.1%
GDP (nominal, millions euro, 2015)	359,047	1,642,444	21.9%
Value Added (per capita, 2015)	32,004	24,288	-
Nr. Enterprises (2016)	813,913	5,144,383	15.8%
R&D expenditure (millions euro, 2014)	4,625	22,291	20.8%
Import (millions euro, 2015)	116,162	370,484	31.4%
Export (millions euro, 2015)	111,341	412,291	27.0%

Sources: Booklet Assolombarda, Jan 2017; AIDA Bureau Van Dijk

PASSENGER AIR TRAFFIC YIELDS: MILAN VS ITALY

World **+9%**



International **+9%**

Intercontinental **+5%**

North America **+6%**



Asia **+7%**

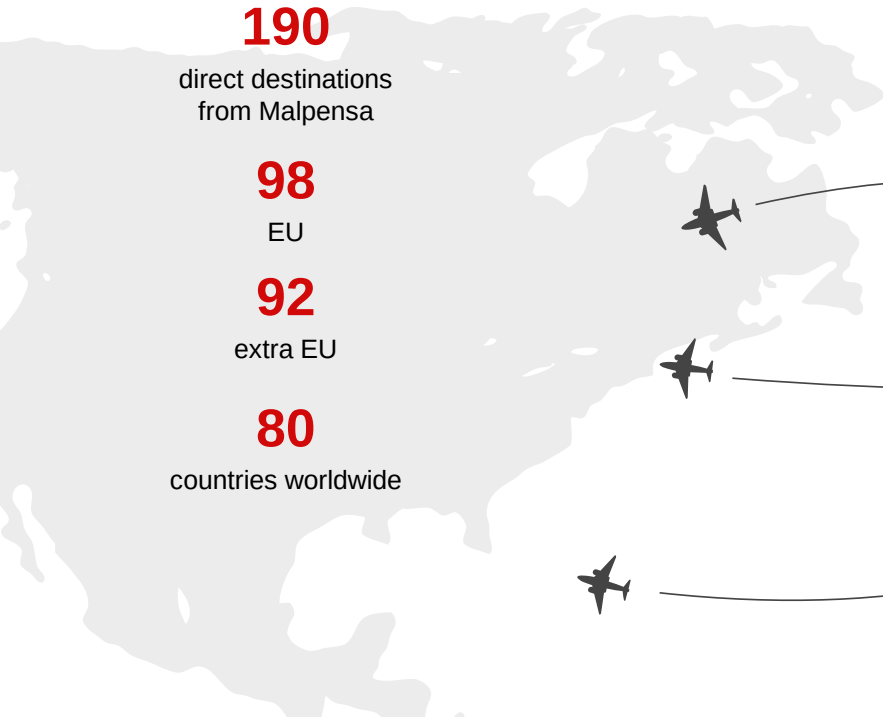


South America **+3%**



SOUND FIGURES

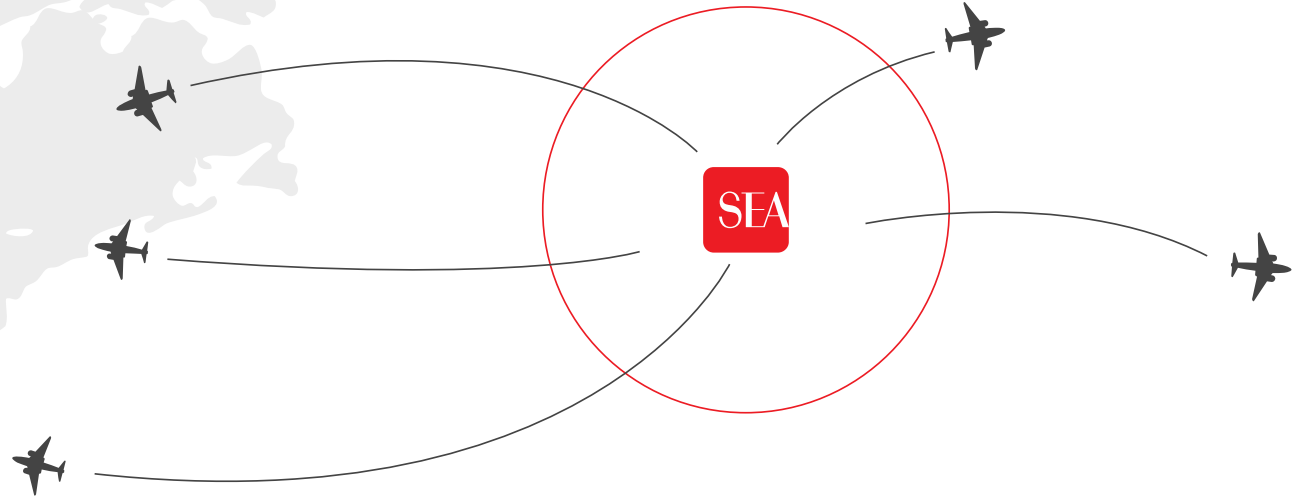
DIRECT DESTINATIONS FROM MALPENSA



NUMBER OF AIRLINES

100
airlines

56
Extra EU



DOMESTIC AND EUROPEAN DESTINATIONS



INTERNATIONAL DESTINATIONS



TRAFFIC SHARE

Milan handles almost **20%** of Italian passenger traffic and more than **50%** of Italian air cargo.

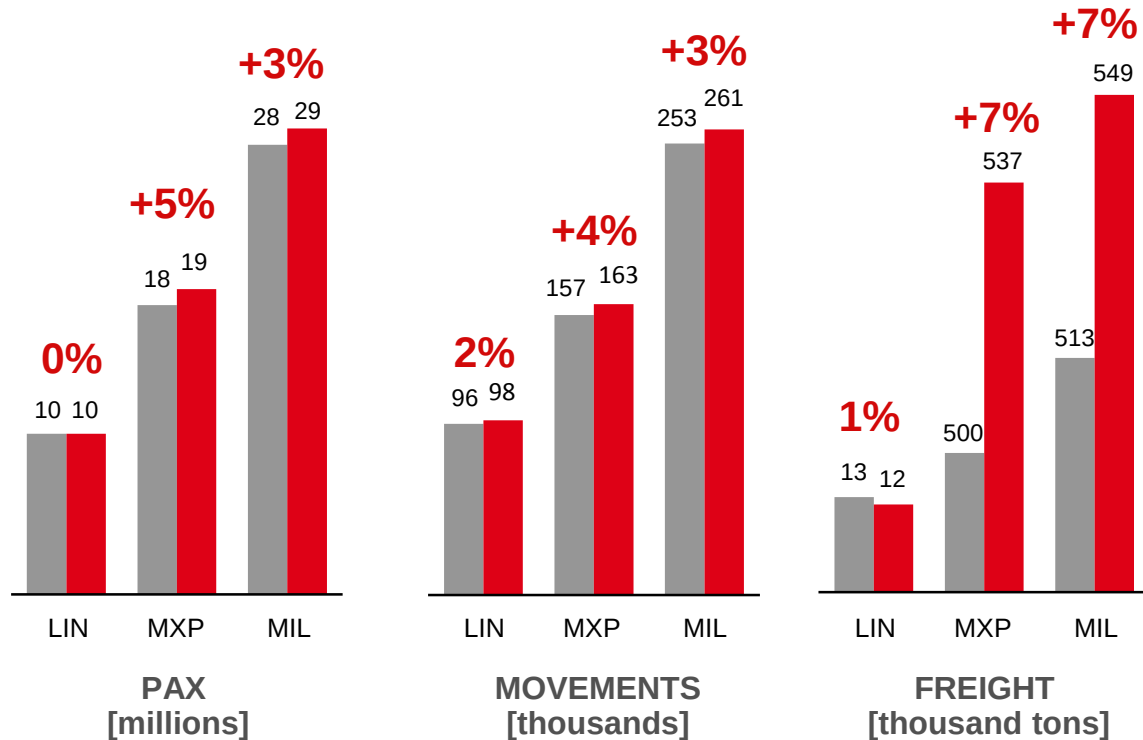
	PASSENGERS 2016 [thousands]	% OF THE ITALIAN TOTAL	CARGO 2016 [thousand tons]	% OF THE ITALIAN TOTAL
Northern Italy*	69,040	42	794	79
*Lombardy	40,116	24	700	69
*Milan (MXP + LIN)	28,948	18	564	56
Central Italy	55,683	34	193	19
Southern Italy	39,316	24	22	2
Total Italy	164,039	100	1,009	100

SOUND FIGURES

Milan Airport System:
traffic volumes 2016 YOY.

2015

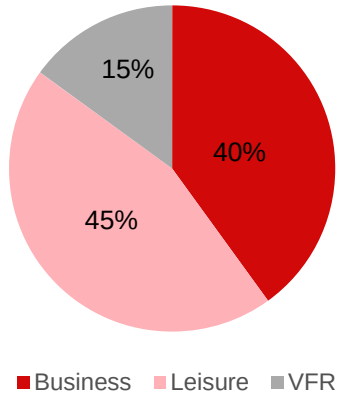
2016



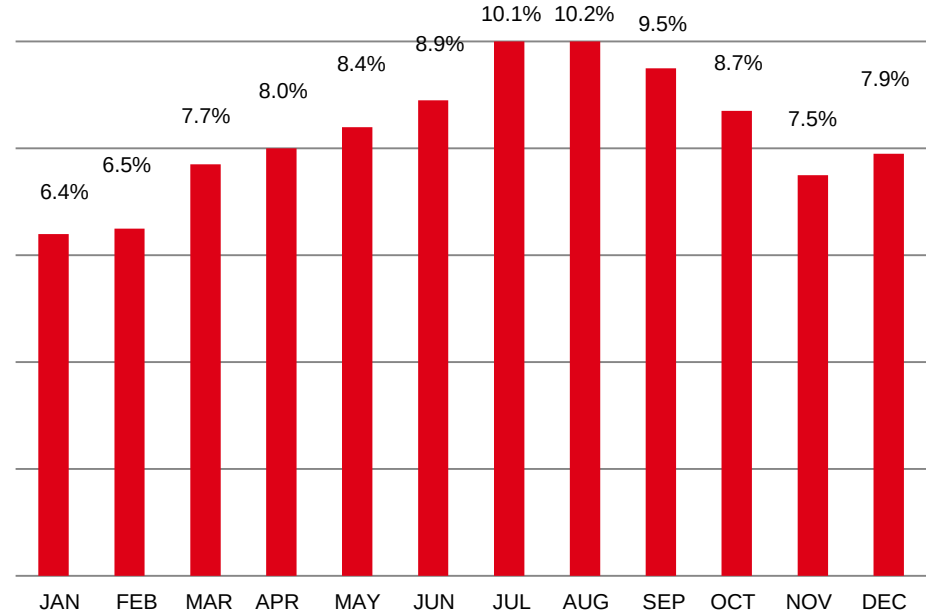
SOUND FIGURES

The balanced combination of customers ensures an even distribution of passengers all year round.

PASSENGERS TRAVEL PURPOSE



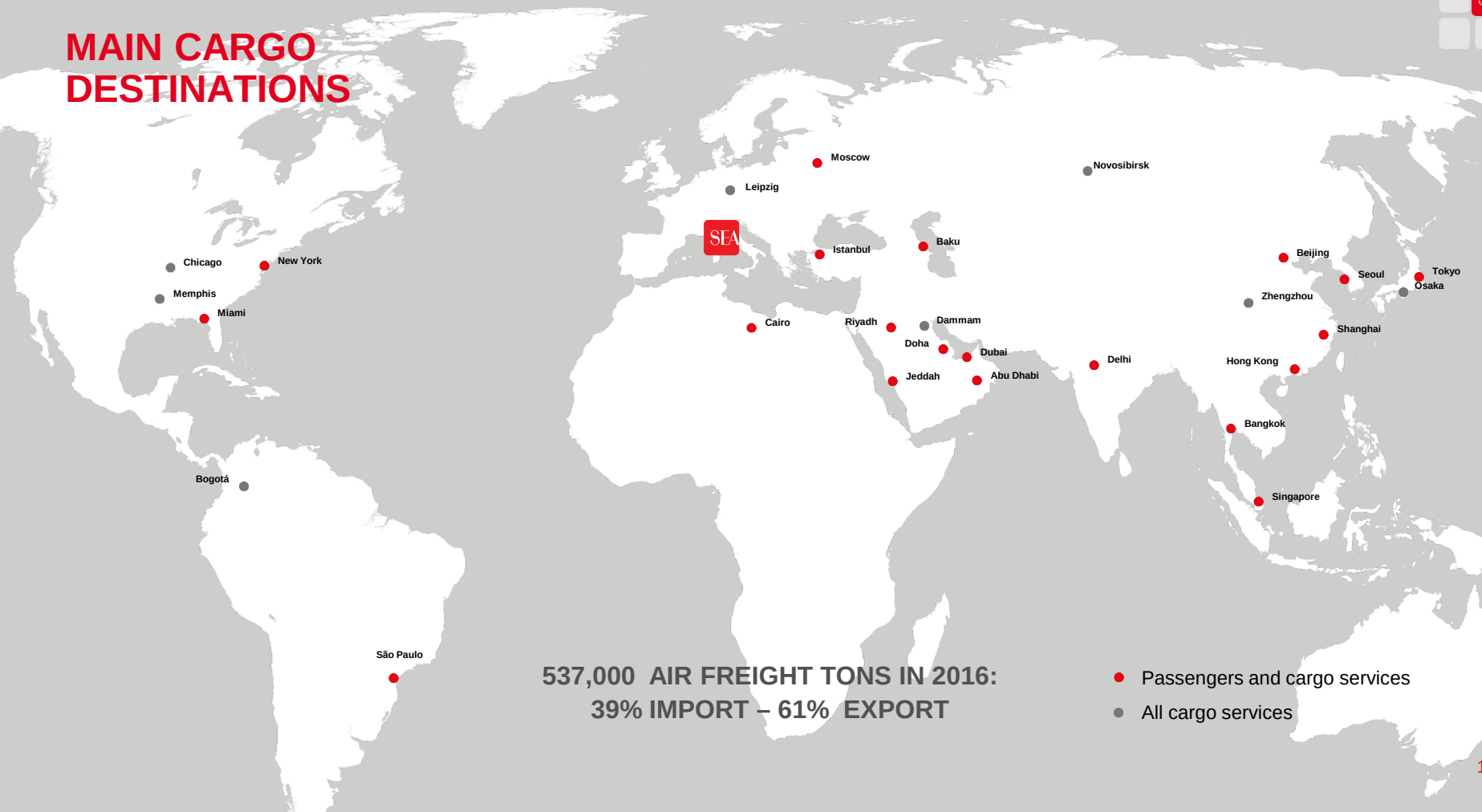
TRAFFIC MONTHLY BREAKDOWN



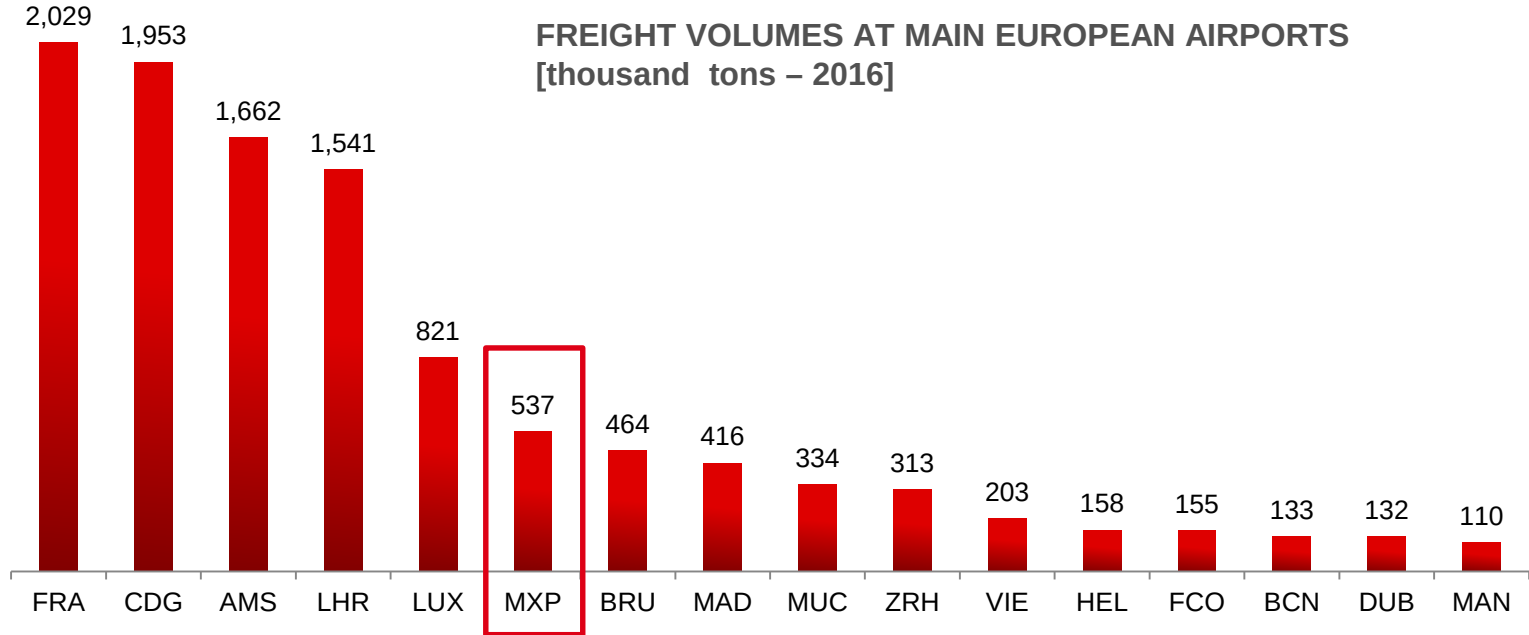
OUR MAIN NON-EUROPEAN CUSTOMERS

	AIR ALGERIE		EMIRATES		PAKISTAN INTERNATIONAL AIRLINES
	AIR CANADA		ETHIOPIAN AIRLINES		QATAR AIRWAYS
	AIR CHINA		ETIHAD AIRWAYS		ROYAL AIR MAROC
	AIR INDIA		IRAN AIR		SAUDI ARABIAN AIRLINES
	AMERICAN AIRLINES		KOREAN AIR		SINGAPORE AIRLINES
	AZERBAIJAN AIRLINES		LATAM AIRLINES		THAI AIRWAYS INTERNATIONAL
	CATHAY PACIFIC		MAHAN AIR		TUNISAIR
	DELTA AIR LINES		MIDDLE EAST AIRLINES		UNITED AIRLINES
	EGYPTAIR		OMAN AIR		UZBEKISTAN AIRWAYS
	EL AL AIRLINES				

MAIN CARGO DESTINATIONS

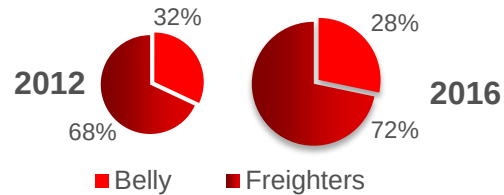
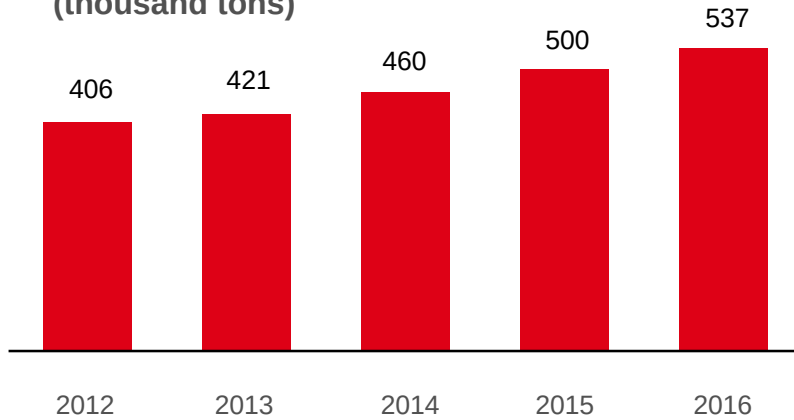


EUROPEAN LEADERSHIP

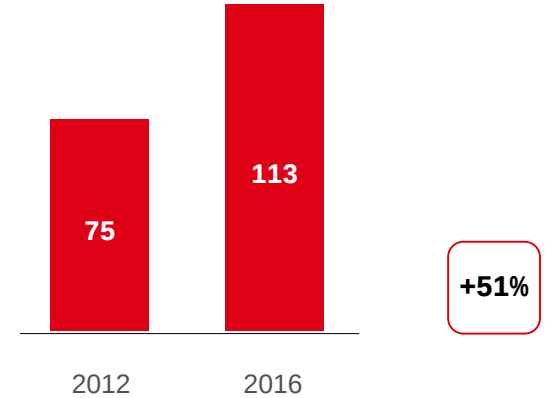


INCREASING VOLUMES

MILAN CARGO EXPANSION
(thousand tons)



ALL CARGO WEEKLY SERVICES



ALL CARGO OPERATORS



AEROLOGIC



AIRBRIDGE CARGO



ASIANA AIRLINES



CARGOLUX



CARGOLUX ITALIA



CATHAY PACIFIC
CARGO



CYGNUS AIR



DHL



EGYPT AIR CARGO



EMIRATES SKY CARGO



ETIHAD AIRWAYS



FEDEX



KOREAN AIR CARGO



LUFTHANSA CARGO



NIPPON CARGO AIRLINES



QATAR AIRWAYS CARGO



SAUDI AIRLINES CARGO



SILK WAY AIRLINES



TURKISH CARGO

SEA AVIATION TEAM

An active partner to ensure your success:

- Bespoke support for the take off of the flights departing from MXP.
- Route development research and marketing intelligence for your projects.
- Constant contact support for slots, traffic right authorizations, service providers and airport facilities, etc.
- Marketing tools to sustain partner's business.
- Your specific agent for Milan, Lombardy and Italy.

